

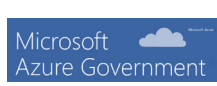
HOW CB BLOCKCHAIN SEAL FOR SHAREPOINT TRANSFORMED KIMITEC'S INTELLECTUAL PROPERTY MANAGEMENT



SUCCESS STORY Kimatec



Gold DevOps
Gold Data Analytics
Gold Data Platform
Gold Application Development
Gold Windows and Devices





Customer
Kimatec



Activity
Biotechnology



Country
Spain



Products and Services
[CB Blockchain Seal for SharePoint](#)



This software has helped us not only to comply with anti-trust and trade secrets laws but also to improve our intellectual property management.

David Martínez Ortiz, IT Operations Manager

Kimatec, a leading biotechnology firm in Spain, is at the forefront of providing natural solutions for farmers that replicate the efficacy of synthetic chemicals.

The company's R&D center, MAAVi, which is Europe's largest hub for agrifood biotechnology has over 80 researchers who generate a significant volume of confidential business information. This information must be safeguarded.

David Martínez Ortiz, the IT Operations Manager at Kimatec, shared with us how the implementation of CB Blockchain Seal for SharePoint revolutionized their intellectual property management processes.

The Challenge

Back in 2019, upon the introduction in Spain of the "Ley 1/2019 de secreto empresarial" regarding trade secrets,

Kimatec faced a pressing need. This law derived from EU directive 2016/943 that mandates safeguarding the privacy and authenticity of sensitive business data.

At first, Kimatec used WIPO PROOF from the World Intellectual Property Organization (WIPO). This solution, although effective, was discontinued, leaving Kimatec in search of a new intellectual property management software. They sought a tool that not only ensured compliance with this law but was also capable of timestamping confidential documents.

During their hunt for an alternative, they explored various solutions, including those from patent and trademark agencies and law firms. But given the volume of their confidential information and the costs associated with these options, they proved inviable.

The Solution

Through a recommendation from a SharePoint consultant, David was introduced to CB Blockchain Seal for SharePoint. With its ease of installation, user-friendly interface, and seamless integration with SharePoint, it immediately caught David's attention.

One standout feature of CB Blockchain Seal for SharePoint is its transparency. It operates quietly in the background, ensuring that the end-users aren't interrupted in their workflows.

Currently employed within Kimatec's Research and Development department, the software's use is set to expand throughout the company, reflecting its adaptability and effectiveness.

Key Benefits:

- 1. Scalability:** The software's ability to adapt according to business requirements was crucial for Kimatec, especially with their ambitious growth trajectory. They reported a billing of 39 million euros in 2022 and aim to double that for the current year.
- 2. Effortless Integration with SharePoint:** With CB Blockchain Seal for SharePoint integrated directly into SharePoint, it provided a familiar environment for users, thereby reducing the learning curve.
- 3. Stellar Support:** Any minor challenges faced during the implementation process were

swiftly handled by the Kimatec and Connecting Software teams working together, ensuring a smooth transition for Kimatec.

Plans for the Future

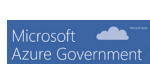
With the software's current success in the Research and Development department, Kimatec plans to introduce it to other departments, starting with Purchasing. The long-term vision is to leverage CB Blockchain Seal for SharePoint across all departments dealing with confidential information.

In Conclusion

When asked how likely he would recommend CB Blockchain Seal for SharePoint to a peer, David immediately went for the high end of the scale "I would say it is a 9 or a 10, depending on their exact needs".

For users in SharePoint, the solution simplifies what could otherwise be a technical challenge. Through the CB Blockchain Seal for SharePoint, Kimatec has found a cost-effective, scalable, and reliable solution that assures the security and authenticity of their invaluable data.

If you feel your organization could use this new technology to increase trust in its documents and enhance its credibility both within and outside of the organization, please [reach out to us](#).



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